

New Economic Forecast Pegs Modest Growth of the Real Estate Market in Washington D.C.

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The National Association of Realtors has released a new economic forecast. The published article pegs the growth of the real estate market in Washington D.C. to be modest. Economists and real estate experts are forecasting sustained growth in the commercial real estate sector. The residential real estate sector is not going to fare as well in comparison but there is good news for buyers and sellers. Evan Roberts of [Dependable Homebuyers says that it is the right time for buyers to invest in a house](#) and homeowners too should consider capitalizing on the equity of their residential properties.

The We Buy Houses company has been buying houses directly from owners in Washington D.C. Evan Roberts and his team continue to do the same and are also offering consultation to those who may want to sell their houses without listing them online or hiring a real estate agent. Evan Roberts

and his team have helped homeowners with staging and other essential processes that facilitate a sale. Roberts says that the modest growth in the residential real estate segment does not eliminate the other hurdles that sellers frequently encounter. The average wait time on the market is not going to undergo any major change. Properties are expected to remain listed for ninety days or longer before sellers can get a closing offer. Buyers too are going to take advantage of the available inventory to secure better prices. Read the recent press release they published at <https://www.pressadvantage.com/story/29482-dependable-homebuyers-industry-insights-reveal-preference-of-relocated-residents-for-renting-over-buy>.

Properties that are in great condition will merit better prices and selling such houses will be easier. The challenge is to sell houses that are not in a desirable condition. Owners of such houses must consider staging. Roberts has assisted homeowners to stage their houses before listing them. Staging can be simply de-cluttering and cleaning. It may involve painting, repairs and a bit of improvement. Those who have not lived in their properties for a while must take adequate steps to induce a lived-in feel in those houses. Buyers prefer that ambience instead of just a completely blank canvas. Those painting their house will do better by choosing neutral colors so prospective buyers can use their imagination to envision the kind of interiors they want.

Staging can become an extensive process if sellers are unable to impress buyers with their houses in as-is condition. There are professional stagers who can do this for homeowners but they will charge a fee. Those who wish to do this on their own should weigh the pros and cons. It is also possible for homeowners to capitalize on the equity of their residential properties by simply selling them to Dependable Homebuyers. The [We Buy Houses company is a cash investor](#). It does not work through realtors or listing services. Evan Roberts and his team works with sellers directly and can have an offer in as short a span of time as two days. They inspect a property, make a purchase offer and can close the sale immediately. Dependable Homebuyers does not require properties to be staged. They buy houses in as-is condition.

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