

Dependable Homebuyers Warns Against Slowing Real Estate Market In Baltimore, Maryland

June 03, 2019



Baltimore, MD - Baltimore, MD based Dependable Homebuyers is reaching out to local homeowners to advise them to exercise as much caution as possible when approaching the Maryland market as a seller. The company notes that, over recent years, the real estate market in Maryland has undergone a noticeable slump, making the prospect of selling a home by the 'traditional' means a more difficult one.

As they keep a close eye on the trends in the real estate market, the company is able to highlight key factors that are of interest to sellers. For instance, Dependable Homebuyers says that they have noticed the number of new property listings increasing by 7.3% over last year. This may not seem like a significant number on paper, but it effectively means that the market is more saturated than it was previously. Alongside other factors, this means that buyers have a wider pool of houses to choose from—which may force certain sellers to consider lowering their asking prices to ensure they remain competitive in the market.

While homeowners may be inclined to rely on [real estate mortgages](#) to alleviate their immediate financial burdens, the company points out that the market currently shows fluctuations in the 30-year mortgage interest rate. This makes the financing of a home in this manner an unpredictable option at

best.

Compounding the issue, active listings were up 3.7% at the end of the month, and the average Days On Market in April 2019 was 65 days long. This shows that more properties are staying unsold on the market for longer periods, especially compared to last year's turnover. In fact, the company says that houses are now spending 27% more time on the market, before closing offers, compared to a year ago. As Dependable Homebuyers affirms, "Overall inventory remains low, but the uptick in listings is turning Baltimore into a buyer's market."

However, this does not mean that those looking to sell their houses are left completely without more preferable options than to try their luck going through the intricacies and drawbacks of the regular real estate market. The company asserts that, "Dependable Homebuyers offers an alternative to those in Baltimore who can't wait through the longer holding time to sell their homes. They offer cash for Baltimore houses and can close quickly." More information regarding the company, their services, and the numerous advantages that their customers stand to gain working with them can be found at the following link: <https://sites.google.com/site/webuyhousesinbaltimoremd>.

As the company states on their website, they are ready and willing to purchase houses in virtually any situation. This includes divorce, probate, hoarder houses, being behind on payments, and so on. Customers will be pleased to know that this also applies if their goal is simply to sell their houses quickly—one of Dependable Homebuyers' greatest strengths is the speed with which they can make a cash offer to a homeowner and then facilitate the rapid closing of the transaction. The company is able to make an offer within 24 hours of being contacted, and the sale of the home itself can be complete in no more than seven days. Compared to the regular wait times that homeowners can expect on the open market, they will likely find it far more suitable to work with a company that can reduce the hassle of selling property to such a short period, instead of several months. This is especially beneficial to sellers who are faced with urgent financial emergencies such as medical bills.

The home buyers are also willing to purchase homes in any condition. Sellers need not concern themselves with the expensive process of refurbishing a home prior to sale to attract customers, as Dependable Homebuyers is willing to take on the responsibility of repairs and renovations. Even if a home is suffering from flood damage, a lack of maintenance, vandalism, or any other issue, the company is always willing to make an attractive offer.

Homeowners looking for [Baltimore home buyers](#) may contact Evan Roberts of Dependable Homebuyers Baltimore to learn more regarding how they can quickly receive a cash offer for their properties. Further information is also available on the company's website, and interested parties may follow Dependable Homebuyers on their social media platforms to stay up to date with their latest news and announcements.

Source: <http://www.pressadvantage.com/story/28572-dependable-homebuyers-warns-against-slowing-real-estate-market-in-baltimore-maryland>